

GRACE GLOBAL INC

Enterprise Infrastructure Systems & Management

Consulting • Planning • Design • Procurement • Systems Integration • Management • Logistics Support

PRODUCT AND SERVICE SCHEDULE

BAND 1 – RACKMOUNT SERVERS, TOWER SERVERS

Category Type: Rack Mount Servers

Initial % Pricing Level Discount: 16%

Baseline (Published) Pricing Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product:	Grace PowerFrame 1600-ES-1U	Part# S1600-ES	Baseline:	\$2,942.42
	Grace PowerFrame 1600-ML-1U	Part# S1600-ML	Baseline:	\$3,404.69
	Grace PowerFrame 1600-XL-1U	Part# S1600-XL	Baseline:	\$3,853.20
	Grace PowerFrame 2600-GL-2U	Part# S2600-ES	Baseline:	\$3,194.92
	Grace PowerFrame T2500-2U	Part#: T2500-2U	Baseline:	\$4,159.46
	Grace PowerFrame T2500-2U (Ver B)	Part#: T2500-2U (Ver B)	Baseline:	\$2,982.54

Product Description: The Grace PowerFrame Server Series is intended to provide different levels of power and cooling redundancy and flexible storage solutions including 2.5"/3.5" SATA or SAS drives, optical drives and redundant power supplies. These systems designed for space-constrained environments are optimized in either a 1U or a 2U form-factor. The Grace PowerFrame Server Series is designed for organizations running front-end Internet, Web-hosting and HPC applications. The Grace PowerFrame Server Series can handle more demanding departmental database, datacenter and other high-transaction applications.

Grace Product:	Grace MFS25 Modular FlexFrame	Part# MFS25	Baseline:	\$15,237.44
	Grace MFS35 Modular FlexFrame	Part# MFS35	Baseline:	\$13,131.41

Product Description: The Grace FlexFrame Modular Server Series enables business in a box with seamless installation, migration, and growth capabilities. It has the ability to support up to six server compute modules, two hard disk drive options (six 3.5" SAS/SATA hard or 14 2.5" SAS disk drives), as well as two 10 ports layer 2 Ethernet Switch Modules, integrated SAN, redundant fans and power supply, and a management control module. The Grace FlexFrame Modular Server Series is a flexible and powerful system for the small to enterprise business.

Category Type: Tower Servers

Initial % Pricing Level Discount: 16%

Baseline (published) Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product:	Grace PowerFrame V-5200 Convertible Pedestal Server	Part#: V5200	Baseline:	\$3,220.24
	Grace PowerFrame V-5200 Convertible Pedestal Server	Part#: V5200 (Ver B)	Baseline:	\$2,369.37

Product Description: A reliable, quiet, and flexible server chassis for entry level server and workstation applications, the Grace PowerFrame Convertible Pedestal Server Series offers an ideal server solution for email, web hosting, database management, and file and application servers. To simplify integration and maintenance, the Grace PowerFrame Convertible Pedestal Server Series offers tool-less features on all 5 drives capability, bays and fans. This server is designed for both rack and pedestal needs and supports up to two 5.25" and one 3.5" devices.

Grace Global – WSCA Single Transaction Multiple unit Discount (Dollar volume based)		
Gross Volume \$ USD	Discount Percentage	Additional % discount above the baseline (16%)
450,000 to 900,000	16.4%	.4%
900,000 to 1,350,000	16.8%	.8%
1,350,000 to 1,800,000	17%	1%
1,800,000 to 2,250,000	17.2%	1.2%
2,250,000 to 5,000,000	17.4%	1.4%
5,000,000 +	Call	Call

Grace Global – WSCA Cumulative Purchases Discount Pricing Per Master Price Agreement		
Gross Purchasing Volume \$ USD	Discount Percentage	Additional % discount above the baseline (16%)
1,000,000 to 3,000,000	16.4%	.4%
3,000,000 to 5,000,000	16.7%	.7%
3,000,000 to 5,000,000	17%	1%
5,000,000 to 7,000,000	17.2%	1.2%
7,000,000 +	17.4%	1.4%

BAND 2 – WORKSTATIONS, DESKTOPS, LAPTOPS

Category Type: Performance Desktop

Initial % Pricing Level Discount: 16%

Baseline (published) Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Grace Prism N450dmtp	Part# N450dmtp	Baseline: \$ 1,048.42
Grace Prism N410dmtp	Part# N410dmtp	Baseline: \$ 674.75
Grace Prism N400dmtp	Part# N400dmtp	Baseline: \$ 581.77

Product Description: The Grace Prism Mini Tower Series is designed with various board architecture to not only bring users unprecedented ability to remotely maintain, manage, and protect their business PCs, but also designed for the education, government and healthcare organizations in need of everyday productivity and a customizable, expandable solution. Pair its boards with any 45nm Intel® Core™ 2 Quad, Intel® Core™ 2 Duo or Intel® Celeron processor to get the latest performance in an energy-efficient package. Enjoy new features such as dual-DVI video output and eSATA port on back-panel, as well as value add software enhancing security and remote management options of your system.

Category Type: Standard Desktop

Initial % Pricing Level Discount: 16%

Baseline (published) Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Grace Prism N425ss	Part# N425ss	Baseline: \$1,017.83
Grace Prism N410ss	Part# N410ss	Baseline: \$ 685.23
Grace Prism N400ss	Part# N400ss	Baseline: \$ 622.36

Grace Product: Grace Prism Desktop Series

Product Description: The Grace Prism Slimline Desktop Series is designed for space-constrained environments and is optimized with various board architecture to not only bring users unprecedented ability to remotely maintain, manage, and protect their business PCs, but also designed for the education, government and healthcare organizations in need of everyday productivity and a customizable, expandable solution. Pair these system boards with any 45nm Intel® Core™ 2 Quad, Intel® Core™ 2 Duo or Intel® Celeron processor to get the latest performance in an energy-efficient package. Enjoy new features such as dual-DVI video output and eSATA port on back-panel, as well as value add software enhancing security and remote management options of your system.

Category Type: Standard Laptop

Initial % Pricing Level Discount: 16%

Baseline (published) Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Grace Insight N80 Series	Part# N80-Standard	Baseline: \$1,495.69
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Product Description: Designed specifically for business executives and professionals in mind, the Grace Insight N80 Series comes with a 14.1" display powered by a standalone NVIDIA GeForce 9 Series graphics card with up to 1 GB of VRAM, complemented by Dolby Surround decoding to deliver impressive sound quality that is sure to impress in any business or personal situation.

In designing the N Series notebooks, Grace Global utilized cutting-edge technologies, particularly in the use of ASUS Infusion Technology which creates a scratch-resistant panel that retains its sheen even after prolonged use. Boasting a streamlined exterior with shiny metal-like inlaid patterns inspired by modernist art-deco, N Series notebooks deliver performance with style.

Other innovative Grace Insight N80 Series features are:

- Smart Technology - Smart Boot-ups in 8 Seconds and Fast Internet Connectivity with Express Gate
- Smart Technology - Quick Logons through Facial Recognition
- Smart Technology - Class Leading Audio Visual Experience

Category Type: Desktop Replacement

Initial % Pricing Level Discount: 16%

Baseline (published) Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Grace Vision N50 Series	Part# N50-Standard	Baseline: \$1,599.91
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Product Description: As a desktop replacement, the Grace Vision N50 Series is truly the pinnacle of mobile computing, designed for intuitive control and user-friendliness. In designing the N Series notebooks, Grace Global utilized cutting-edge technologies, particularly in the use of In-Mold Roller Technology which creates a scratch-resistant panel that retains its sheen even after prolonged use. Boasting a streamlined exterior with shiny metal-like inlaid patterns inspired by modernist art-deco, N Series notebooks deliver performance with style.

Grace Global understands that one of the primary concerns of notebook computing has always been battery life. In response to the need for greater energy efficiency, Grace N50 Series notebooks feature the Super Hybrid Engine (SHE) which consists of the Power4 Gear Hybrid application and the Energy Processing Unit (EPU). Power4 Gear Hybrid facilitates the deployment and usage of power according to the users' preferences in relation to the specific tasks that they need to perform, while the EPU accurately detects the users' power requirements and makes the necessary power adjustments. The combined energy saving effects of the SHE, results in an extension of battery life of up to 35%.

Other innovative Grace Vision N50 Series features are:

- Smart Technology - Smart Boot-ups in 8 Seconds and Fast Internet Connectivity with Express Gate
- Smart Technology - Quick Logons through Facial Recognition
- Smart- Technology - One-Touch Multimedia Access
- Smart Technology - Built- in Air Ionizer
- Smart Security - RF Biometric Fingerprint Reader

Grace Global – WSCA Single Transaction Multiple unit Discount (Dollar volume based)		
Gross Volume \$ USD	Discount Percentage	Additional % discount above the baseline (16%)
450,000 to 900,000	16.4%	.4%
900,000 to 1,350,000	16.8%	.8%
1,350,000 to 1,800,000	17%	1%
1,800,000 to 2,250,000	17.2%	1.2%
2,250,000 to 5,000,000	17.4%	1.4%
5,000,000 +	Call	Call

Grace Global – WSCA Cumulative Purchases Discount Pricing Per Master Price Agreement		
Gross Purchasing Volume \$ USD	Discount Percentage	Additional % discount above the baseline (16%)
1,000,000 to 3,000,000	16.4%	.4%
3,000,000 to 5,000,000	16.7%	.7%
3,000,000 to 5,000,000	17%	1%
5,000,000 to 7,000,000	17.2%	1.2%
7,000,000 +	17.4%	1.4%

BAND 6 - WORKSTATION/PROJECTOR PACKAGE, LAPTOP/PROJECTOR/WHITEBOARD

Category Type: Workstation/Projector Package

Initial % Pricing Level Discount: 11%

Baseline (published) Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Grace Desktop/Projector Package (Standard Ver. A) **Part#** DLP (Ver. A) **Baseline:** \$ 1,893.11
Grace Desktop/Projector Package (Standard Ver. B) **Part#** DLP (Ver. B) **Baseline:** \$ 1,649.73

Product Description: The Grace Desktop/Projector Package Series combines a 17" LCD Monitor, Viewsonic Projector and a Grace Prism Desktop N450/N425 supporting Intel® vPRO™ Technology. This package is optimized to bring users unprecedented ability to remotely maintain, manage, and protect their business PCs.

Grace Global – WSCA Single Transaction Multiple unit Discount (Dollar volume based)		
Gross Volume \$ USD	Discount Percentage	Additional % discount above the baseline (11%)
450,000 to 900,000	11.4%	.4%
900,000 to 1,350,000	11.8%	.8%
1,350,000 to 1,800,000	12%	1%
1,800,000 to 2,250,000	12.2%	1.2%
2,250,000 to 5,000,000	12.4%	1.4%
5,000,000 +	Call	Call

Grace Global – WSCA Cumulative Purchases Discount Pricing Per Master Price Agreement		
Gross Purchasing Volume \$ USD	Discount Percentage	Additional % discount above the baseline (11%)
1,000,000 to 3,000,000	11.4%	.4%
3,000,000 to 5,000,000	11.7%	.7%
3,000,000 to 5,000,000	12%	1%
5,000,000 to 7,000,000	12.2%	1.2%
7,000,000 +	12.4%	1.4%

BAND 7 - MONITORS

Category Type: 17" LCD Standard Format Monitor

Initial % Pricing Level Discount: 11%

Baseline (published) Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Samsung 743BX 17" Standard LCD Flat Panel Display **Part#** 743BX **Baseline:** \$ 207.60

Product Description: To make sure you're always productive when creating a presentation, editing photos and more. With Samsung's MagicRotation feature you'll always have the best view possible — you can conveniently and easily switch between landscape and portrait mode. With the height-adjustable stand, you'll experience pure comfort to help you be more productive. Let the Samsung 743BX create the best working environment for you.

Other innovative Grace / Samsung 743BX **Standard** Series features are:

- Stunning monitor with glossy black finish
- 7000:1 dynamic contrast ratio
- Certified for Windows Vista operating system
- 4-way adjustable stand
- 5 ms fast response time

Category Type: 19" LCD Standard Format Monitors

Initial % Pricing Level Discount: 11%

Baseline (published) Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Acer B193bdmh 19" standard LCD Flat Panel Display **Part#** B193bdmh **Baseline:** \$ 249.60

Product Description: The ergonomic style of Acer B Series monitors makes them ideal for government, education and office use. Featuring flexible height adjustment, rotation, tilt and swivel, B Series monitors present an outstanding display for productive computing. These monitors are packed with Acer technologies that assure dependability and quick return-on-investment.

Other innovative Grace / Acer B193bdmh **Standard** Series features are:

- Flexible height adjustment, rotation, tilt and swivel
- USB interface for multiple displays
- Rapid 5 ms response time
- Convenient digital input via DVI with HDCP support
- Dependable functionality
- Backside smart cable management

Category Type: 19" LCD Wide Format Monitor

Initial % Pricing Level Discount: 11%

Baseline (published) Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Acer B193W bdmh 19" Wide Format LCD Flat Panel Display **Part#** B193W bdmh **Baseline:** \$ 237.60

Product Description: The ergonomic style of Acer B Series monitors makes them ideal for government, education and office use. Featuring flexible height adjustment, rotation, tilt and swivel, B Series monitors present an outstanding display for productive computing. These monitors are packed with Acer technologies that assure dependability and quick return-on-investment.

Other innovative Grace / Acer B193bdmh **Wide** Series features are:

- Flexible height adjustment, rotation, tilt and swivel
- USB interface for multiple displays
- Rapid 5 ms response time
- Convenient digital input via DVI with HDCP support
- Dependable functionality

Category Type: 22" Wide Format Monitor

Initial % Pricing Level Discount: 11%

Baseline (published) Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Acer B223W bdmr 22" Wide Format LCD Flat Panel Display **Part#** B223W bdmr **Baseline:** \$ 278.40

Product Description: The ergonomic style of Acer B Series monitors makes them ideal for government, education and office use. Featuring flexible height adjustment, rotation, tilt and swivel, B Series monitors present an outstanding display for productive computing. These monitors are packed with Acer technologies that assure dependability and quick return-on-investment.

Other innovative Grace / Acer B223W bdmr **Wide** Series features are:

- Flexible height adjustment, rotation, tilt and swivel
- USB interface for multiple displays
- Rapid 5 ms response time
- Convenient digital input via DVI with HDCP support
- Dependable functionality

Grace Global – WSCA Single Transaction Multiple unit Discount (Dollar volume based)		
Gross Volume \$ USD	Discount Percentage	Additional % discount above the baseline (11%)
450,000 to 900,000	11.4%	.4%
900,000 to 1,350,000	11.8%	.8%
1,350,000 to 1,800,000	12%	1%
1,800,000 to 2,250,000	12.2%	1.2%
2,250,000 to 5,000,000	12.4%	1.4%
5,000,000 +	Call	Call

Grace Global – WSCA Cumulative Purchases Discount Pricing Per Master Price Agreement		
Gross Purchasing Volume \$ USD	Discount Percentage	Additional % discount above the baseline (11%)
1,000,000 to 3,000,000	11.4%	.4%
3,000,000 to 5,000,000	11.7%	.7%
3,000,000 to 5,000,000	12%	1%
5,000,000 to 7,000,000	12.2%	1.2%
7,000,000 +	12.4%	1.4%

SUPPORTING SOFTWARE

Category Type: Microsoft Office Application Suites

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Microsoft Office Suites – OEM

Initial % Pricing Level Discount: 4.7619%

Microsoft Office Basic 2007 (oem)
Microsoft Office Professional 2007 (oem)
Microsoft Office Small Business 2007 (oem)

Part# S55-02309
Part# 269-13760
Part# 9QA-01498

Baseline: \$ 192.43
Baseline: \$ 357.86
Baseline: \$ 269.73

Grace Product: Microsoft Office Suites – OPEN Academic

Initial % Pricing Level Discount: 4.7619%

(See attached excel worksheet for detailed product information.)

Grace Product: Microsoft Office Suites – OPEN Academic Box Product

Initial % Pricing Level Discount: 4.7619%

(See attached excel worksheet for detailed product information.)

Grace Product: Microsoft Office Suites – OPEN Government

Initial % Pricing Level Discount: 4.7619%

See attached excel worksheet for detailed product information.

Category Type: Operating Systems

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Microsoft Operating Systems- OEM

Initial % Pricing Level Discount: 16%

Desktop / Laptop Licenses

Genuine Windows Vista® Home Basic*
Genuine Windows Vista® Home Premium*

Part# 66G-02082
Part# 66I-02059

Baseline: \$ 133.66
Baseline: \$ 166.14

*available only when Purchasing Agency has a Microsoft Enterprise Agreement providing upgrades/downgrade rights

Genuine Windows Vista® Business (32bit)
Genuine Windows Vista® Business (64bit)
Genuine Windows Vista® Ultimate (32bit)
Genuine Windows Vista® Ultimate (64bit)

Part# 66J-05542
Part# 66J-05523
Part# 66R-02031
Part# 66R-02034

Baseline: \$ 210.22
Baseline: \$ 210.22
Baseline: \$ 283.97
Baseline: \$ 283.97

Server Licenses

Genuine Windows 2003 Standard R2 (32 bit) 5 Cal's, 1 Server
Genuine Windows 2003 Standard R2 (64 bit) 5 Cal's, 1 Server
Genuine Windows 2003 Enterprise R2 (32 bit) 25 Cal's, 1 Server
Genuine Windows 2003 Enterprise R2 (64 bit) 25 Cal's, 1 Server
Genuine Windows 2008 Standard (32/64 bit) 5 Cal's, 1 Server
Genuine Windows 2008 Standard w/o HyperV (32/64 bit) 5 Cal's, 1 Server
Genuine Windows 2008 Enterprise (32/64 bit) 25 Cal's, 1 Server
Genuine Windows 2008 Enterprise w/o HyperV (32/64 bit) 25 Cal's, 1 Server
Microsoft Windows Server 2003 - 5 User CALs – OEM
Microsoft Windows Server 2003 - 5 User CALs – OEM
Microsoft Windows Server 2008 - 5 User CALs – OEM
Microsoft Windows Server 2008 - 5 User CALs – OEM

Part# P73-02766
Part# P73-02768
Part# P73-02506
Part# P73-02509
Part# P73-04001
Part# LTA-00893
Part# P72-02977
Part# LSA-00900
Part# R18-01063
Part# R18-00889
Part# R18-02907
Part# R18-02869

Baseline: \$ 1,054.02
Baseline: \$ 1,054.02
Baseline: \$ 3,978.28
Baseline: \$ 3,969.03
Baseline: \$ 1,032.80
Baseline: \$ 1,029.95
Baseline: \$ 3,976.53
Baseline: \$ 3,965.61
Baseline: \$ 195.15
Baseline: \$ 195.96
Baseline: \$ 195.15
Baseline: \$ 195.96

Grace Product: Microsoft Operating Systems – OPEN Academic

Initial % Pricing Level Discount: 4.7619%

See attached excel worksheet for detailed product information.

Grace Product: Microsoft Operating Systems – OPEN Academic Box Product

Initial % Pricing Level Discount: 4.7619%

See attached excel worksheet for detailed product information.

Grace Product: Microsoft Operating Systems – OPEN Government

Initial % Pricing Level Discount: 4.7619%

See attached excel worksheet for detailed product information.

Grace Product: Red Hat Enterprise Linux Operating Systems

Initial % Pricing Level Discount: 10%

Red Hat Enterprise Linux, Basic - 1 Yr
Red Hat Enterprise Linux, Standard - 1 Yr
Red Hat Enterprise Linux, Premium - 1 Yr

Part# MCT0988/ MCT0988RN
Part# MCT0346/ MCT0346RN
Part# MCT0798/ MCT0798RN

Baseline: \$ 349
Baseline: \$ 799
Baseline: \$ 1,299

Red Hat Enterprise Linux, Basic - 3 Yr
Red Hat Enterprise Linux, Standard - 3 Yr
Red Hat Enterprise Linux, Premium - 3 Yr

Part# MCT0988F3/ MCT0988F3RN
Part# MCT0346F3/ MCT0346F3RN
Part# MCT0798F3/ MCT0798F3RN

Baseline: \$ 995
Baseline: \$ 2,277
Baseline: \$ 3,702

Category Type: Anti-Virus, Security Software

Initial % Pricing Level Discount: 30%

Baseline (Published) Pricing Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: Kaspersky Product Line

See attached excel worksheet for detailed product information.

Category Type: eDiscovery Compliance Solution (Software-As-A-Service / SaaS)

Initial % Pricing Level Discount: 20%

Baseline (Published) Pricing Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Grace Product: G-Track Email Archiving for Compliance

See attached excel worksheet for detailed product information.

LAN DEVICES AND SUPPORTING HARDWARE, SOFTWARE

Category Type: Security Hardware, Management Tools, Software

Baseline (Published) Pricing Website Access:

<http://wsca.graceglobalinc.com/store/pc/GRACE-GLOBAL-WSCA-NASPO-CONTRACT-PRODUCT-PRICE-LIST-d8.htm>

Initial % Pricing Level Discount: 16%

Grace Product: Grace DataVault Level 1
Grace DataVault Level 2
Grace DataVault Level 3
Grace DataVault Level 4

Part# DVL1-2TB

Baseline: \$9,476.03

Part# DVL2-3TB

Baseline: \$9,453.21

Part# DVL3-6TB

Baseline: \$11,710.26

Part# DVL4-8TB

Baseline: \$16,067.72

Product Description: The Grace DataVault Disaster Recovery Appliance Level Series is intended to provide different levels of power and cooling redundancy and flexible storage solutions including 3.5" SATA drives, (2) Intel Xeon processors, and optical drives configured for RAID 6. These systems are designed for availability, scalability, redundancy and performance. The Grace DataVault Level Series can handle more demanding departmental database, datacenter and other high-transaction applications including local and remote backup solutions. Bundled with these systems, is the G-Track Command Center Software which enables aggregation of all essential desktop, notebook, and server data to be stored locally and as well as remote redundant storage sites.

Category Type: Disaster Recovery Appliance Software

Initial % Pricing Level Discount: 20%

Grace Product: G-Track Disaster Recovery Agents

See attached excel worksheet for detailed product information.

Product Description: The Grace G-Track Disaster Recovery Agent resides on a local desktop/ notebook/server and sends select essential files to the Grace DataVault Disaster Recovery Appliance for aggregation. The available functions are:

Online Backup: Data protection Addresses hardware failures from the point of failure or point in time
Data stored in redundant locations to maximize security
Protects business continuity through easy online restoration process
Provides a centralized document retention policy and remotely enforced retention period
Exceeds HIPPA and Sarbanes-Oxley requirements
AES Department of Defense class encryption

Remote Wipe: Remotely delete all data from a lost or stolen computer or PDA.

Device Recovery: Assistance in recovering stolen computers and PDA's

Smartphone Protection: Remotely secure your phone

Grace Product: APC (American Power Conversion) Hardware

Initial % Pricing Level Discount: 5%

See attached excel worksheet for detailed product information.

Product Description: APC Hardware includes a broad range of uninterruptible power supplies, including standby, line interactive and online technologies.

Grace Product: Astaro Security Gateway Hardware, Software, Management Tools, VPN Clients and Services

Initial % Pricing Level Discount: 16%

See attached excel worksheet for detailed product information.

Product Description: The Astaro product portfolio features easy-to-use "all-in-one" security gateways that enable IT managers to effectively protect their network from malicious Internet-based threats. Additional management tools support Astaro's Gateway products with centralized management and reporting facilities.

Grace Product: Fortinet Security Hardware, Software, Management Tools, VPN Clients, and Services

Initial % Pricing Level Discount: 5%

See attached excel worksheet for detailed product information.

Product Description: Fortinet is a leading provider of network security appliances and the leader of the unified threat management (UTM) market worldwide. Fortinet's award-winning portfolio of security gateways, subscription services, and complementary products delivers the highest level of network, content, and application security for enterprises of all sizes, managed service providers, and telecommunications carriers, while reducing total cost of ownership and providing a flexible, scalable path for expansion.

Grace Product: Juniper Security Hardware, Software, and Services

Initial % Pricing Level Discount: 10%

See attached excel worksheet for detailed product information.

Product Description: Juniper offers a broad product portfolio that spans routing, switching, security, application acceleration, identity policy and control, and management designed to give customers unmatched performance, greater choice, and true flexibility while reducing overall total cost of ownership (TCO).

a. PER TRANSACTION MULTIPLE UNIT DISCOUNT

Grace Global – WSCA Single Transaction Multiple unit Discount (Dollar volume based)		
Gross Volume \$ USD	Discount Percentage	Additional % discount above the baseline %
450,000 to 900,000	See each band for details	.4%
900,000 to 1,350,000	See each band for details	.8%
1,350,000 to 1,800,000	See each band for details	1%
1,800,000 to 2,250,000	See each band for details	1.2%
2,250,000 to 5,000,000	See each band for details	1.4%
5,000,000 +	Call	Call

b. CUMULATIVE

Grace Global – WSCA Cumulative Purchases Discount Pricing Per Master Price Agreement		
Gross Purchasing Volume \$ USD	Discount Percentage	Additional % discount above the baseline %
1,000,000 to 3,000,000	See each band for details	.4%
3,000,000 to 5,000,000	See each band for details	.7%
3,000,000 to 5,000,000	See each band for details	1%
5,000,000 to 7,000,000	See each band for details	1.2%
7,000,000 +	See each band for details	1.4%

c. STANDARD (PREMIUM SAVINGS) CONFIGURATIONS

Grace Global commits to offer and maintain deeply discounted standard configurations that are available to Purchasing Entities using the Master Price Agreement. In addition, we commit to upgrade and keep pace with the advance of technology the standard configurations throughout the term of this contract, as determined by the Purchasing Entities.